



**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING & BUSINESS SERVICES DEPARTMENT**

BID AWARD NOTICE

DATE:

October 4, 2011

BID TITLE & REFERENCE:

Computer Peripherals, Bid #120604

DESCRIPTION OF PURCHASE:

A six (6) month pricing agreement to provide computer peripherals for classroom and administrative use throughout the District. Forty-eight (48) items bid and awarded. Bid award(s) to the lowest bidder(s) meeting specifications. Items will be purchased on an as needed basis. The Bid, written in conjunction with the IT Department to address their needs, is an effort to increase standardization within the District and to benefit all by leveraging the purchasing power of the IT Department. This bid will offer all the ability to take advantage of lower prices on IT approved products over the effective period of the bid.

Effective: November 1, 2011 through April 30, 2012.

REQUESTED BY:

Information Technology

PURPOSE OR END USE:

For classroom and administrative use.

SUPPLIER NAME:	ITEMS:	ESTIMATED EXPENDITURE
CCS Presentation, Jacksonville, FL	10	\$269,721.00
SHI, Piscataway, NJ	7	100,150.00
GovConnection, Merrimack, NH	4	42,936.10
Camcor, Inc., Burlington, NC	3	39,934.00
Audio Visual Innovations, Tampa, FL	2	32,118.20
Global Gov/Ed Solutions, Fletcher, OH	4	16,430.00
Copy Products, Pensacola, FL	2	13,150.00
Business Services, San Diego, CA	3	11,848.70
SDF Professional, Inc., Greenville, NC	2	10,583.55
Pinson Communications, Oldsmar, FL	5	10,385.50
B & H Photo – Video, New York, NY	1	5,771.25
U.S. Ink & Toner, Charlotte, NC	4	1,849.40
Troxell Communications, Mobile, AL	1	273.00

AMOUNT OF PURCHASE:

\$555,150.70 Est.

FUNDING SOURCE:

Various

METHOD OF PROCUREMENT:

ECSD Bid

Responses Received: 34

POSTING DATE & TIME:

October 4, 2011, 4:45 pm Central Time

**THE SCHOOL DISTRICT OF ESCAMBIA COUNTY
PURCHASING DEPARTMENT
75 North Pace Boulevard
PENSACOLA, FL 32505**

BID TABULATION

DATE: SEPTEMBER 15, 2011

BID # 120604

RECOMMENDED AWARD

BID TITLE: COMPUTER PERIPHERALS

BIDDER NAME / BID ITEM NUMBER	1	2	3	4	5	6	7
Adorama	NB	NB	6.95	NB	NB	NB	1400.00
American Wordata	NB	NB	6.21	45.15	358.44	525.53	1448.64
Audio Visual Innovations	NB	NB	NB	NB	454.00	473.40	NB
Audio Visual Solutions	87.99	NB	NB	55.15	335.22	DNBAS	NB
Aves Audio Visual	177.00	110.00	9.00	48.50	NB	NB	NB
B & H Photo Video	76.95	109.90	6.95	42.89	499.00	499.00	NB
Beyond Technology	NB	NB	NB	NB	NB	NB	NB
Business Services	110.98	99.98	7.98	56.98	529.98	529.98	1569.98
Camcor, Inc	109.29	99.90	8.65	45.48	304.80	393.98	1390.63
CCS Presentation	89.00	132.00	7.00	42.00	440.00	465.00	NB
CDW-G	85.00	125.00	5.95	49.10	319.00	469.00	1339.00
CF Motion	220.00	145.00	80.00	53.00	565.00	747.00	1708.00
Copy Products	NB	NB	NB	NB	NB	NB	1399.00
Data Memory Systems	NB	NB	19.00	NB	NB	NB	NB
Dell Marketing	159.99	138.99	7.99	61.99	549.99	613.99	1595.99
En Pointe Technologies	85.00	110.00	10.00	55.00	481.52	508.27	1528.22
Global Solutions	DNBAS	NB	6.90	42.70	NB	NB	1383.35
GovConnection	149.32	103.77	6.72	43.37	504.37	504.37	1306.50
Howard Technology	NB	NB	NB	63.00	589.00	NB	1707.00
Laser Connection	NB	NB	NB	NB	NB	NB	1360.95
Pinson Communications	NB	NB	NB	NB	NB	NB	NB
Quill	95.00	NB	NB	52.00	587.00	586.00	1619.00
Scan Technology, Inc.	NB	NB	14.25	51.65	NB	NB	1830.00
SDF Professional Comp.	NB	NB	9.08	DNBAS	484.01	NB	1553.34
SHI	NB	110.45	5.72	43.80	484.62	508.00	1285.00
Tech Advanced	NB	NB	NB	44.19	443.28	NB	1502.02
Tech Depot	NB	NB	NB	44.33	NB	NB	1327.39
Troxell Communications	NB	101.68	5.46	53.33	DNBAS	466.96	NB
U.S. Ink & Toner	NB	NB	NB	NB	NB	NB	NB
Valiant IMC	NB	110.51	6.23	51.63	477.98	DNBAS	1341.46
Xerox Audio Visual	NB	NB	NB	NB	489.00	NB	NB

BID # 120604

BIDDER NAME / BID ITEM NUMBER	8	9	10	11	12	13	14
Adorama	539.95	1109.00	NB	NB	2242.00	DNBAS	320.00
American Wordata	539.65	1096.32	NB	NB	2153.76	DNBAS	331.14
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
Audio Visual Solutions	NB	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	NB	NB	NB	NB	NB	NB	313.32
Business Services	324.98	1129.98	149.98	239.98	2285.98	1355.98	352.98
Camcor, Inc	291.38	1070.48	NB	NB	NB	1288.17	317.88
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	489.00	995.00	NB	NB	2011.00	1184.00	NB
CF Motion	360.00	1308.00	164.00	252.00	2717.00	1594.00	429.00
Copy Products	529.00	1099.00	NB	NB	2198.00	1318.00	248.00
Data Memory Systems	NB	NB	NB	NB	NB	NB	NB
Dell Marketing	595.99	1195.99	NB	NB	DNBAS	DNBAS	369.99
En Pointe Technologies	360.56	1189.34	NB	NB	2345.15	1407.07	329.18
Global Solutions	533.75	1082.00	NB	NB	2154.95	1283.10	322.00
GovConnection	500.50	1016.79	NB	NB	2017.74	1201.58	314.69
Howard Technology	356.00	1270.00	NB	NB	2659.00	1559.00	399.00
Laser Connection	269.95	1069.95	NB	NB	2050.00	1265.48	DNBAS
Pinson Communications	NB	NB	NB	NB	NB	NB	335.99
Quill	599.00	1170.00	NB	NB	2207.00	1399.00	355.00
Scan Technology, Inc.	340.30	1215.00	NB	NB	2475.00	1456.50	368.00
SDF Professional Comp.	336.88	1139.10	NB	NB	2195.68	1341.32	318.69
SHI	243.00	989.00	NB	NB	1992.00	1170.00	329.00
Tech Advanced	524.34	1146.33	NB	NB	2257.11	1355.05	328.71
Tech Depot	480.54	1036.39	NB	NB	2057.44	DNBAS	333.31
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	NB	NB	NB	NB	NB	NB	258.73
Valiant IMC	269.95	1023.97	NB	NB	NB	1234.30	337.18
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB

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BIDDER NAME / BID ITEM NUMBER	15	16	17	18	19	20	21
Adorama	330.00	300.00	300.00	340.00	164.00	170.00	365.00
American Wordata	331.64	293.03	293.03	347.07	156.97	163.01	367.08
Audio Visual Innovations	NB	NB	NB	NB	NB	NB	NB
Audio Visual Solutions	NB	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	313.84	276.93	277.26	328.39	157.41	154.24	347.33
Business Services	359.98	306.98	306.98	363.98	169.98	175.98	383.98
Camcor, Inc	318.41	281.53	281.53	333.07	151.76	159.36	357.10
CCS Presentation	NB	NB	NB	NB	NB	NB	NB
CDW-G	NB	NB	NB	NB	NB	NB	NB
CF Motion	432.00	395.00	398.00	469.00	198.00	213.00	477.00
Copy Products	341.00	341.00	314.00	357.00	139.00	159.60	341.20
Data Memory Systems	NB	NB	NB	NB	NB	NB	NB
Dell Marketing	369.99	324.99	319.99	399.99	179.99	185.99	409.99
En Pointe Technologies	329.71	291.29	291.29	345.01	156.03	162.05	364.91
Global Solutions	321.70	284.30	284.20	336.45	152.95	159.95	353.65
GovConnection	315.53	278.46	272.76	328.76	148.96	134.21	301.88
Howard Technology	407.00	355.00	355.00	418.00	195.00	203.00	442.00
Laser Connection	DNBAS	DNBAS	DNBAS	DNBAS	153.39	164.69	366.60
Pinson Communications	335.99	297.35	297.26	351.93	157.99	165.99	373.99
Quill	355.00	314.00	314.00	372.00	168.00	174.00	393.00
Scan Technology, Inc.	369.00	325.00	325.00	385.00	175.00	181.00	407.00
SDF Professional Comp.	314.25	277.74	277.63	328.72	148.62	156.88	353.29
SHI	330.00	289.00	289.00	345.00	156.00	162.00	364.00
Tech Advanced	328.10	289.87	289.87	343.31	147.79	161.25	362.89
Tech Depot	333.86	294.95	294.95	349.34	158.00	164.09	369.49
Troxell Communications	NB	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	280.92	253.28	233.84	277.44	144.87	148.73	309.84
Valiant IMC	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB	NB

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BIDDER NAME / BID ITEM NUMBER	22	23	24	25	26	27	28
Adorama	365.00	365.00	375.00	223.00	NB	NB	NB
American Wordata	367.08	367.08	380.99	218.94	NB	NB	NB
Audio Visual Innovations	NB	NB	NB	NB	905.00	287.88	1258.00
Audio Visual Solutions	NB	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB	NB
Beyond Technology	347.33	347.33	386.20	215.00	NB	NB	NB
Business Services	383.98	312.98	396.98	161.98	1899.98	643.98	1799.98
Camcor, Inc	364.89	352.17	364.84	210.87	NB	NB	NB
CCS Presentation	NB	NB	NB	NB	880.00	290.00	1225.00
CDW-G	NB	NB	NB	NB	NB	NB	NB
CF Motion	475.00	477.00	502.00	290.00	982.00	320.00	1760.00
Copy Products	343.20	343.20	397.00	238.00	NB	NB	NB
Data Memory Systems	NB	NB	NB	NB	NB	NB	NB
Dell Marketing	399.99	399.99	419.99	239.99	NB	NB	NB
En Pointe Technologies	364.91	364.91	378.12	217.64	NB	NB	NB
Global Solutions	353.65	353.65	366.85	211.05	NB	NB	NB
GovConnection	301.88	301.88	361.22	201.32	NB	NB	NB
Howard Technology	450.00	442.00	457.00	272.00	NB	NB	NB
Laser Connection	366.60	366.60	DNBAS	212.59	NB	NB	NB
Pinson Communications	371.71	371.99	385.64	215.99	NB	NB	NB
Quill	393.00	393.00	408.00	234.00	NB	NB	NB
Scan Technology, Inc.	408.00	408.00	423.00	244.00	NB	NB	NB
SDF Professional Comp.	353.29	353.29	360.22	207.21	NB	NB	NB
SHI	364.00	364.00	377.00	217.00	NB	NB	NB
Tech Advanced	362.14	361.14	376.27	206.14	NB	NB	NB
Tech Depot	369.49	369.49	382.87	220.39	NB	NB	NB
Troxell Communications	NB	NB	NB	NB	1028.41	341.45	1394.95
U.S. Ink & Toner	309.84	309.84	385.78	223.53	NB	NB	NB
Valiant IMC	NB	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	935.00	299.00	1325.00

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BIDDER NAME / BID ITEM NUMBER	29	30	31	32	33	34	35
Adorama	NB	NB	NB	NB	1320.00	144.95	225.00
American Wordata	NB	NB	NB	736.43	1398.04	157.73	239.24
Audio Visual Innovations	1572.00	278.00	1469.00	556.00	1029.00	142.00	214.00
Audio Visual Solutions	NB	NB	NB	725.79	1354.00	171.00	249.00
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	741.00	2015.00	144.00	231.00
Beyond Technology	NB	NB	NB	NB	NB	NB	NB
Business Services	2199.98	399.98	2989.98	785.98	1459.98	156.98	399.98
Camcor, Inc	NB	NB	NB	NB	NB	155.18	235.29
CCS Presentation	1525.00	285.00	1405.00	527.00	934.00	137.50	209.38
CDW-G	NB	NB	NB	558.00	998.00	142.00	235.00
CF Motion	2200.00	310.00	1561.00	1076.00	1760.00	158.00	250.00
Copy Products	NB	NB	NB	NB	NB	NB	NB
Data Memory Systems	NB	NB	NB	NB	NB	NB	NB
Dell Marketing	NB	NB	NB	903.99	1777.99	200.99	301.99
En Pointe Technologies	NB	NB	NB	764.46	1419.79	156.00	237.81
Global Solutions	NB	NB	NB	NB	NB	151.35	232.90
GovConnection	NB	NB	NB	1113.21	1394.65	156.57	237.97
Howard Technology	NB	NB	NB	NB	1825.00	186.00	297.00
Laser Connection	NB	NB	NB	NB	NB	NB	NB
Pinson Communications	NB	NB	NB	NB	NB	NB	NB
Quill	NB	NB	NB	NB	1727.00	172.00	269.00
Scan Technology, Inc.	NB	NB	NB	NB	1683.00	176.00	267.00
SDF Professional Comp.	NB	NB	NB	NB	1522.53	147.76	225.19
SHI	NB	NB	NB	819.00	1509.00	152.00	229.00
Tech Advanced	NB	NB	NB	NB	1511.64	154.09	233.73
Tech Depot	NB	NB	NB	743.41	1411.31	158.35	239.78
Troxell Communications	1728.53	341.45	1601.41	DNBAS	DNBAS	162.78	243.25
U.S. Ink & Toner	NB	NB	NB	NB	NB	NB	NB
Valiant IMC	NB	NB	NB	NB	NB	158.15	236.90
Xerox Audio Visual	1660.00	299.00	1525.00	581.00	1066.00	143.00	218.00

BID # 120604

BIDDER NAME / BID ITEM NUMBER	36	37	38	39	40	41	42
Adorama	1320.00	335.00	NB	NB	NB	NB	NB
American Wordata	1398.04	117.79	105.96	103.28	111.28	97.95	218.94
Audio Visual Innovations	122.00	NB	NB	NB	NB	NB	NB
Audio Visual Solutions	158.00	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB	NB
B & H Photo Video	131.00	NB	NB	NB	NB	NB	NB
Beyond Technology	NB	NB	NB	NB	NB	NB	NB
Business Services	259.98	NB	119.98	NB	289.98	NB	NB
Camcor, Inc	133.38	NB	NB	NB	NB	NB	NB
CCS Presentation	116.60	NB	NB	NB	NB	NB	NB
CDW-G	119.00	NB	NB	NB	NB	NB	NB
CF Motion	186.00	432.00	450.00	450.00	526.00	228.00	533.00
Copy Products	NB	NB	NB	NB	NB	NB	NB
Data Memory Systems	NB	NB	NB	NB	NB	NB	NB
Dell Marketing	1777.99	369.99	NB	NB	NB	NB	239.99
En Pointe Technologies	133.09	NB	NB	NB	NB	NB	NB
Global Solutions	130.45	117.65	111.95	99.50	121.15	94.40	NB
GovConnection	134.87	NB	NB	NB	NB	NB	NB
Howard Technology	172.00	NB	NB	NB	NB	NB	NB
Laser Connection	NB	NB	NB	NB	NB	NB	NB
Pinson Communications	NB	DNBAS	DNBAS	DNBAS	DNBAS	DNBAS	NB
Quill	152.00	NB	NB	NB	NB	NB	NB
Scan Technology, Inc.	152.00	368.00	NB	NB	NB	NB	244.00
SDF Professional Comp.	130.00	314.25	NB	NB	NB	NB	207.21
SHI	129.00	329.00	94.00	NB	99.00	NB	217.00
Tech Advanced	1365.85	NB	NB	NB	NB	NB	NB
Tech Depot	1411.31	NB	116.68	103.78	126.34	NB	NB
Troxell Communications	140.20	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	NB	NB	NB	NB	NB	NB	NB
Valiant IMC	136.10	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	122.00	NB	NB	NB	NB	NB	NB

BID # 120604

BIDDER NAME / BID ITEM NUMBER	43	44	45	46	47	48
Adorama	NB	NB	NB	NB	NB	NB
American Wordata	262.15	NB	NB	NB	NB	NB
Audio Visual Innovations	NB	NB	NB	NB	NB	NB
Audio Visual Solutions	NB	NB	NB	NB	NB	NB
Aves Audio Visual	NB	NB	NB	NB	NB	NB
B & H Photo Video	NB	NB	NB	NB	NB	NB
Beyond Technology	NB	53.34	71.12	77.78	83.34	86.23
Business Services	NB	NB	NB	NB	NB	NB
Camcor, Inc	NB	NB	NB	NB	NB	NB
CCS Presentation	NB	NB	NB	NB	NB	NB
CDW-G	NB	NB	NB	NB	NB	NB
CF Motion	531.00	96.00	259.00	114.00	114.00	117.00
Copy Products	NB	NB	NB	NB	NB	NB
Data Memory Systems	NB	NB	NB	NB	NB	NB
Dell Marketing	NB	NB	NB	NB	NB	NB
En Pointe Technologies	NB	NB	NB	NB	NB	NB
Global Solutions	251.25	NB	NB	NB	NB	NB
GovConnection	NB	106.91	92.91	88.06	178.00	142.45
Howard Technology	NB	NB	NB	NB	NB	NB
Laser Connection	NB	NB	NB	NB	NB	NB
Pinson Communications	NB	52.25	69.59	75.99	81.59	83.75
Quill	NB	NB	NB	NB	NB	NB
Scan Technology, Inc.	NB	NB	NB	NB	NB	NB
SDF Professional Comp.	NB	NB	NB	NB	NB	NB
SHI	NB	NB	NB	NB	NB	NB
Tech Advanced	NB	NB	NB	NB	NB	NB
Tech Depot	263.44	NB	NB	NB	NB	NB
Troxell Communications	NB	NB	NB	NB	NB	NB
U.S. Ink & Toner	NB	NB	NB	NB	NB	NB
Valiant IMC	NB	NB	NB	NB	NB	NB
Xerox Audio Visual	NB	NB	NB	NB	NB	NB

NOTES:

DNBAS- DID NOT BID AS SPECIFIED
NB- NO BID

BID TABULATION, RECOMMENDATIONS, AND PROTEST

Bid tabulations with award recommendations are posted for 72 hours in the Purchasing Department Office and are also posted to the School District's Purchasing Website address at <http://old.escambia.k12.fl.us/adminoff/finance/purchasing/>

Failure to file a protest within the time prescribed in Section 120.57(3) Florida Statutes, and School Board rules shall constitute a waiver of proceedings. Bid tabulations or recommendations will be distributed solely through the Purchasing Website address. Notices will not be automatically mailed.

I hereby certify that the prices and bidders reflected herein are valid, and have been received in compliance with Escambia County School Board Rules and Florida Law.

John Dombroskie

John Dombroskie
Director of Purchasing